

How Trade Agreements Drive Growth for America's Dairy Industry



Given the importance of exports to the success of the U.S. dairy sector, USDEC and NMPF are strong advocates for negotiating new trade relationships and expanding market access for American dairy products. The below chart shows how free trade agreements are proven to drive the growth of U.S. dairy exports to key markets.

TRADING PARTNER (FTA ENTRY INTO FORCE)	U.S. DAIRY EXPORTS YEAR PRIOR TO ENTRY INTO FORCE	U.S. EXPORTS IN 2023	RATIO OF U.S. DAIRY EXPORT VS. IMPORT VALUE
MEXICO (1994)	\$211,177,815	\$2,333,534,324	16:1
CANADA (1994)	\$64,862,627	\$1,152,629,749	5:1
SOUTH KOREA (2012)	\$223,683,707	\$321,898,663	676:1
AUSTRALIA (2005)	\$6,531,398	\$179,985,350	14:1
DOMINICAN REPUBLIC (2009)	\$45,203,896	\$133,914,026	220:1
(COLOMBIA) (2012)	\$8,645,504	\$126,517,321	28:1
PERU (2009)	\$20,036,497	\$117,928,962	21:1
GUATEMALA (2009)	\$17,079,744	\$111,290,270	4,901:1
CHILE (2004)	\$2,783,234	\$91,207,160	2:1
PANAMA (2012)	\$33,423,460	\$88,901,142	Zero Imports
HONDURAS (2009)	\$21,782,696	\$86,325,347	432:1
SINGAPORE (2004)	\$8,279,449	\$85,511,402	52:1
COSTA RICA (2009)	\$4,291,789	\$43,929,837	121:1
EL SALVADOR (2009)	\$6,534,119	\$42,418,748	400:1
BAHRAIN (2006)	\$564,695	\$17,369,489	7:1
ISRAEL (1985)	\$653,000	\$10,838,340	2:1
JORDAN (2001)	\$1,745,112	\$6,401,010	6:1
MOROCCO (2006)	\$64,499	\$4,837,186	2:1
OMAN (2009)	\$574,009	\$4,161,067	6:1